

Aurora are  
experts in  
banking  
operations,  
middle office  
and regulatory  
technology.



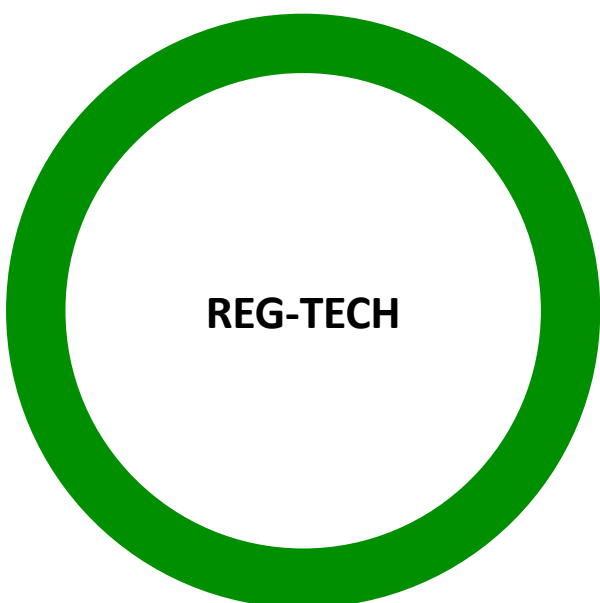


Our Partners have over  
60 years Banking  
Experience, as COOs,  
Transformation Directors  
and Technology Leads

We have delivered  
**Client Onboarding**  
solutions across multiple  
clients and jurisdictions,  
and we have helped to  
shape the internal tech  
methodologies



We are experts in  
**Client Onboarding,**  
**related regulations**  
**and the Reg-tech**  
**Ecosystem,** working  
with Banks, Other  
Consultancies and  
Technology Vendors



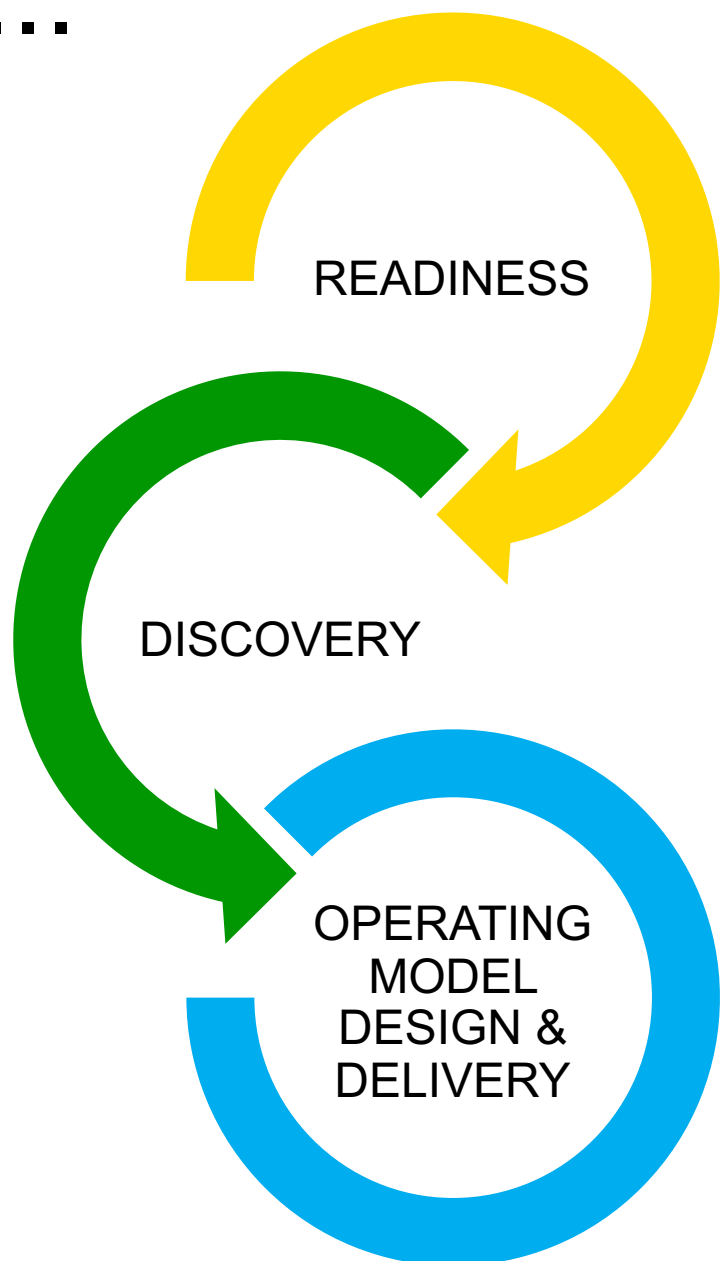
# Technology-agnostic

We advise our clients based on need, known gaps and outcomes

...not technology solution.

Our  
**Banking**  
team  
specialise  
in three  
areas.

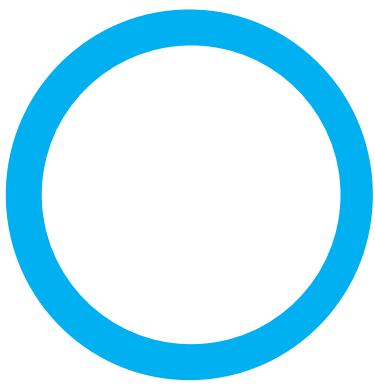
We have a proven track record in supporting our partners to prepare their customers for delivery of their chosen onboarding / CLM platform...





# Readiness & Discovery

We'll get your client  
ready for their  
technology  
implementation



# Readiness

We'll review the current organisation, data, technology and documents and assess gaps that will create risk during project delivery.

We'll get you thinking about the important things you need to get right for smooth delivery.

# READINESS OUTCOMES

CONFIRMED STRATEGIC  
& INITIAL SCOPE.  
BUSINESS CASE  
ALIGNED

IN SCOPE ACTIVITIES  
& TEAM CONFIRMED

AGREEMENT ON  
COMPLYING TO A  
GLOBAL AML /  
REGULATIONS POLICY  
& STANDARDS

AGREED DATA  
MASTERING  
STRATEGY FOR CLM  
DATA

APPROACH TO  
INTEGRATIONS  
ALIGNED BETWEEN  
CLIENT & VENDOR  
APPLICATIONS

DECISION ON  
APPROACH TO DATA  
& DOCUMENT  
MIGRATION

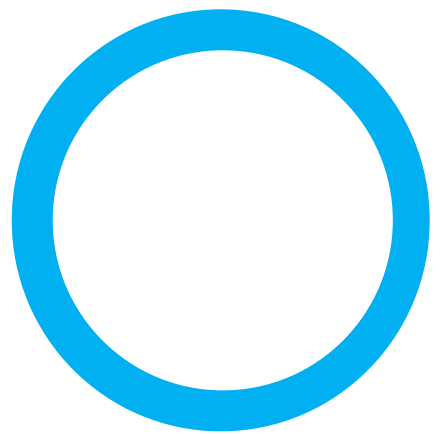
KEY REFERENCE DATA  
IDENTIFIED AND GAPS  
PLANNED

ROLLOUT STRATEGIES  
CONSIDERED AND  
APPROACH AGREED



# Discovery

We'll lead client-side engagement to identify and document key requirements aligned to vendor 'out of the box' functionality.



# DISCOVERY ACTIVITIES

DESIGN STRUCTURE OF DISCOVERY TO ALIGN WITH OUTCOMES IDENTIFIED IN READINESS

LEAD TARGETTED WORKSHOPS BETWEEN CLIENT & VENDOR TO CAPTURE KEY REQUIREMENTS

ADVISE ON ALIGNMENT OF CLIENT ACTIVITIES TO THE TECHNOLOGY

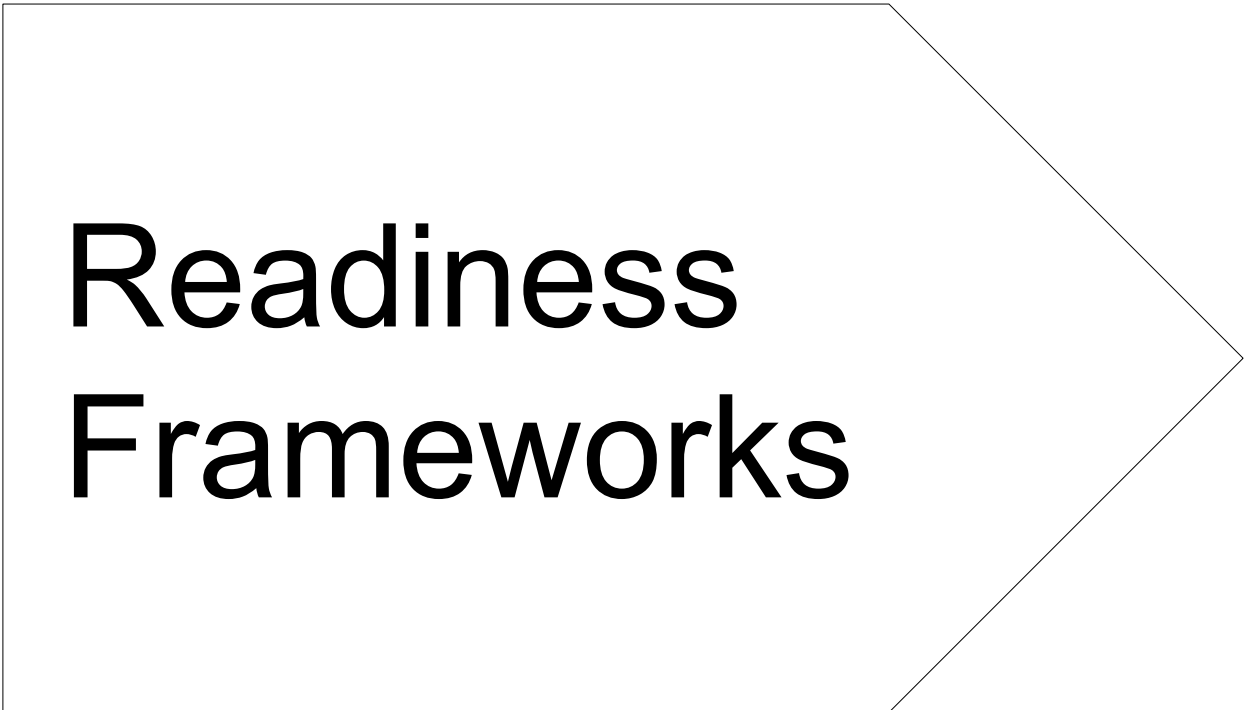
ENSURE AUDITABILITY OF CLIENT REQUIREMENTS TO THE VENDOR DESIGN

LEAD PRIORITISATION WORKSHOP BASED ON WORK WITH VENDOR TO T-SHIRT SIZE ACTIVITY

ADVISE ON STRUCTURE OF SOW FOR DELIVERY TO MANAGE COST AND TIME FOR DELIVERY

SUPPORT READINESS OF CLIENT TEAMS TO TAKE ON DESIGN & DELIVERY

We have pre-built  
framework that are  
tested to deliver  
the right outcomes  
faster and at a  
lower cost

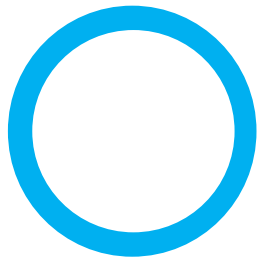


**Readiness  
Frameworks**



# Operating Model Design and Implementation

We help structure  
organizations to  
deliver best in  
market outcomes

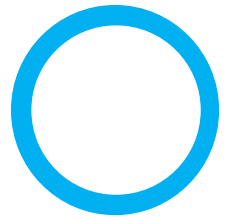


# Operating Model Design

We'll capture the current operating model relevant to the scope of the project

Our knowledge in this space means we can offer pre-defined frameworks that bring agility to the design of your target state

# Operating Model Delivery



We'll leverage our pre-defined 'playbook' to drive consistency into global operating models and deliver both organisational and process changes.

# Get in touch



[www.AuroraSDE.com](http://www.AuroraSDE.com)



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