

PRINCIPAL / SENIOR ASSOCIATE ROLE

We are hiring a Principal/Senior Associate into our venture team.

About the Role

This is a unique opportunity to become an integral member of small but growing, passionate team. You will use your experience to identify and lead venture investments and work with these businesses to help them grow. The role will be based in Sydney and will include unlimited scope for growth and advancement.

In this role you will:

- Identify, filter inbound and engage with founders and investment teams across Australian and global tech markets to source potential investment opportunities;
- Lead research and due diligence into new investment thematic and potential investment targets (this is a combination of market assessment, team assessment and quantitative analysis) to draw tangible executable investment recommendations
- Conduct legal and commercial investment execution process
- Helping startups with strategy, objective and goal setting, scenario modelling, go to market, pricing and competitive positioning
- Analyse and evaluate startups current systems, workflows, job descriptions and structures (including with engagement with staff at all levels of organisations as required), proposing recommendations to better facilitate successful implementation of a target business plan and then assisting in implementing approved recommendations
- Engage with the global and Australian venture community to promote the ongoing success of other investors and entrepreneurs

About you

You must have the following skills to be considered for this role:

- 5+ years working experience (including in any or a combination of a venture fund, management consulting or in tech investing/banking)
- Track record working in high output, fast paced investment environment
- Experience autonomously undertaking venture due diligence, including commercial negotiations and legal documentation
- Experience reviewing and analysing business systems and processes and assisting organisations to develop and execute improved business plans
- Established competency in financial modelling and returns analysis
- Leadership experience and confidence representing your organisation

And possess the following attributes:

- Passion for technology, innovation and identifying long term thematic
- Ability to work self-directed and autonomously in a small team
- Love of learning and ability to question external/internal views
- Founder empathy and drive to support our founders achieve their mission
- Passion for improving business strategy and systems
- Enthusiasm to meet and form relationships with lots of startups, subject experts and other investors
- Clear and concise communication ability

Bonus points if you have any of the following:

- Experience investing in health and wellness tech (extra points for data science, genetics, precision medicine or medical statistics)
- Experience working within a startup
- Experience in listed equities

Next steps:

If this sounds like you, please email your CV and a cover letter to: careers@skipcapital.com

About Skip

Skip is a family office fund that invests in startups and disruptive companies (from seed all the way through to late stage) in Australia and Globally. We also invest in public equities and real assets.

Founded in 2017, we have a passion for technology and invest in phenomenal founders and world class teams to change the world for the better. To support these opportunities, we provide patient, long term, founder friendly capital and actively assist our portfolio investments as they grow.

Our current venture portfolio includes 17 investments across SaaS, AI, health tech, IoT, energy, education, wellness and infra-tech. We believe in investing in a fair representation of the community and more than half of our startups are female founded.

We are an equal opportunity employer. We believe that great ideas are not confined to any group within the population. We do not discriminate on the basis of race, religion, colour, national origin, gender, sexual orientation, age, marital status, veteran status or disability status.